

At a glance

May 2001



Klöckner & Co Aktiengesellschaft
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klöckner & co

multi metal distribution



Klöckner & Co: local brands with international standards

The satisfaction of our business partners is our aim

The Klöckner & Co Group is one of the world's leading companies in multi metal distribution. In stockholding distribution, we are represented on all important markets of Europe and North America: we combine local presence with international standards.

We actively contribute, as a reliable partner, to the value added activities of our customers. Committed employees develop contemporary solutions to problems, create new markets and help our business partners towards optimum use of resources. The advantage of an internationally operating Group: it is the Group know-how that makes the difference. We are present locally with storage locations and sales offices, but we can offer solutions through the Group structure that far exceed the possibilities of a local supplier.

We use the latest computer systems to optimize processes to provide the best possible service to customers. Sophisticated warehouse logistics, a wide selection of products and individual processing applications offer our customers the possibility of one-stop shopping. We deliver the required form, quality and batch size: fast, well and conveniently. Satisfying our business partners and living up to our performance pledge are our utmost priorities – in the service of our customers.

Multi metal distribution with a brand claim

Klöckner & Co is pursuing an ambitious aim: we want to be the world leader in multi metal distribution. To achieve this, we are treading new paths and developing innovative solutions to the challenges of the market.

The basis of our corporate philosophy is the idea of "branded distribution", multi metal distribution with a brand claim. Our business partners recognize us not only by the quality of our products, but primarily by the standard of the services we provide. The dog is a symbol of our self-image as service-provider – fast, mobile and loyal towards customers and suppliers.

Further information

Further information about Klöckner & Co can be obtained from the Communications Department at headquarters, Tel. +49 203 307-2289, Fax +49 203 307-5103, on the Internet: www.kloeckner.de or by Email: info@kloeckner.de

Key figures and basic figures

List of products and services

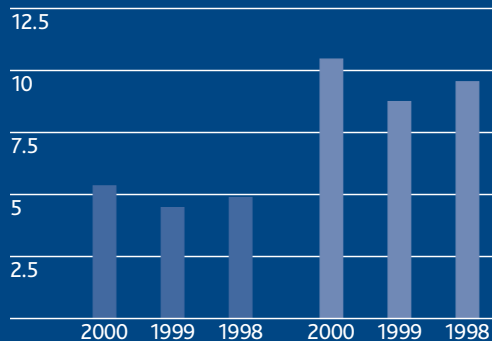
Products		Processing sector	Services
– sheet	– steel tubes	– flame cutting	– technical advisory services
– plate	– aluminum	– plasma cutting	– product advisory services
– bar steel/structural steel	– roofs and walls	– cutting to length and sawing (miter cutting)	– taking customer products into stock
– sectional steel	– non-ferrous metals	– cutting and splitting	– just-in-time-delivery
– other long products	– plastics	– other machining processes	
– high grade/bright-finished/special high-grade structural steel/tool steel	– hardware, technology, building requisites	– preservation	
– stainless steel	– sun protection systems		
	– connection technology		

Key figures

		2000	1999	1998		2000	1999	1998
External Group Sales	EUR million	5,349	4,473	4,881	DM million	10,461	8,748	9,547
Earnings before interest and taxes (EBIT)	EUR million	158	97	27	DM million	309	189	52
Net income before taxes	EUR million	96	66	– 25	DM million	188	128	– 49
Net income for the year	EUR million	65	30	– 49	DM million	126	59	– 95
Earnings per share	EUR	1.23	0.54	– 1.37	DM	2.41	1.05	– 2.68
Equity and minority interests	EUR million	637	569	516	DM million	1,245	1,112	1,009
Equity ratio	%	28.0	25.0	22.5				
Fixed assets	EUR million	684	655	624	DM million	1,337	1,281	1,221
Capital expenditure	EUR million	116	83	73	DM million	226	162	142
Depreciation	EUR million	62	56	57	DM million	121	110	112
Balance-sheet total	EUR million	2,277	2,272	2,290	DM million	4,454	4,443	4,478
Number of employees (year end)		11,229	10,705	10,752				

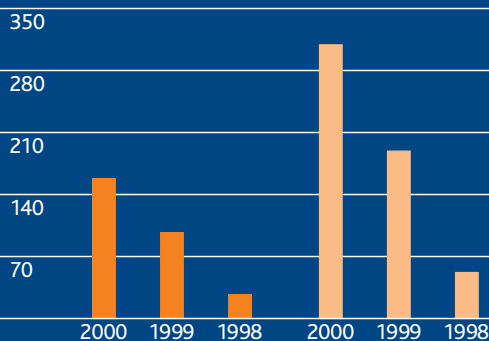
Group Sales

in billion EUR



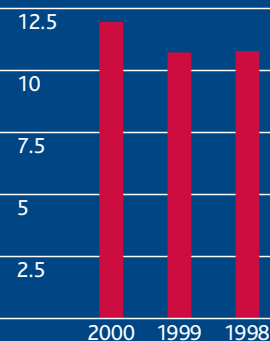
Earnings (EBIT)

in million EUR

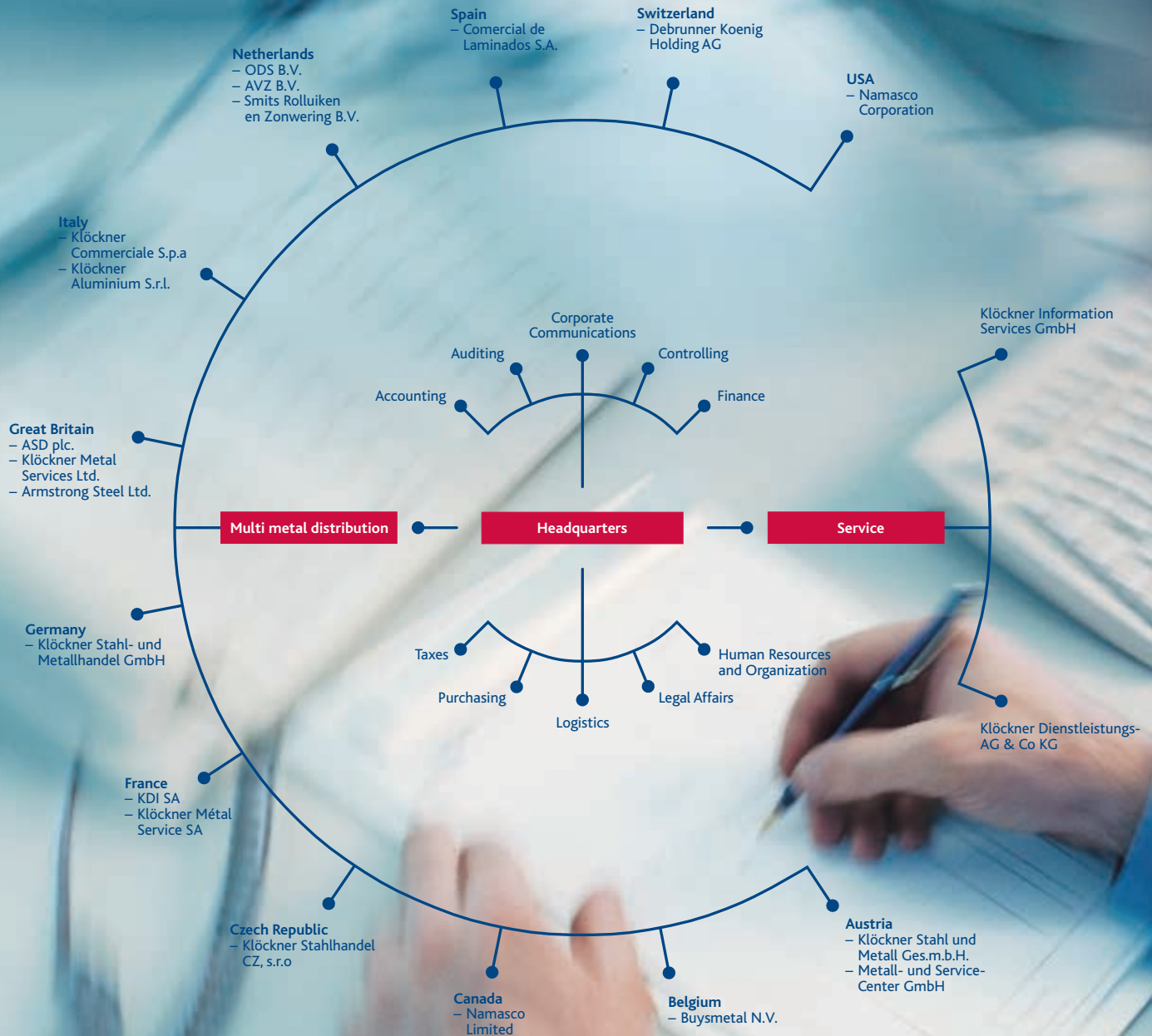


Employees (year end)

in thousands



Klöckner & Co Group



Headquarters Service

Klöckner & Co AG
Neudorfer Str. 3–5
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Telephone: +49 203 307-0
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Board of Management:
– Raimund Müsers
(Chairman)
– Hermann Kögler
– Roland Strassburger

Departments:
Accounting
– Sylvia Prätorius-Walch
Auditing
– Dr. Günter Kaesberg
Corporate Communications
– Peter Ringsleben
Controlling
– Dr. Thomas Troullidis
Finance
– Heinz-Gerd Eicker
Human Resources and
Organization
– Peter Ringsleben
Legal Affairs
– Dr. Wolf Roth
Logistics
– Hans Schlickum
Purchasing
– Walter Grasses
Taxes
– Detlef Glienke

Klöckner Information
Services GmbH
Neudorfer Str. 3–5
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Telephone: +49 203 307-0
Fax: +49 203 307-5022
Board of Management
– Wolfgang Scheid (Spokesman)
– Hermann Kögler

Klöckner Dienstleistungs-
AG & Co KG
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Board of Management:
– Elmar van Dyk



Multi metal distribution

Austria

Klöckner Stahl und Metall
Ges.m.b.H.
Percostrasse 12
A-1220 Wien
Telephone: +43 2246 2040 10
Fax: +43 2246 2040 131
Board of Management
– Heinz Springer (Spokesman)
– Alfred Maurizio
– Herbert Vondrak
(Deputy member)

Metall-und Service-Center GmbH
Percostrasse 12
A-1220 Wien
Telephone: +43 1 259 463 60
Fax: +43 1 259 463 619
Board of Management
– Hans Oberhofer

Belgium

Buysmetal N.V.
Industriepark E 17
B-8530 Harelbeke (Stasegem)
Telephone: +32 56 268080
Fax: +32 56 201942
Board of Management:
– Landry Verbeke

Canada

Namasco Limited
Burlington-Plant #2
1250 Appleby Line
CAN-Burlington, Ontario L7L 5G6
Telephone: +1 905 335 3017
Fax: +1 905 335 9380
Board of Management:
– Gordon Gosnell

Czech Republic

Klöckner Stahlhandel CZ, s.r.o
Kolbenova 159
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Telephone: +420 2 6603 9216
Fax: +420 2 6603 9228
Board of Management:
– Petr Mareš

France

KDI SA
173/179, bd Félix-Faure
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Telephone: +33 148 397 777
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Board of Management:
– Scott MacDonald (Spokesman)
– Christian Hatte
– Phillippe Muller

Klöckner Métal Service SA
Z.I. Gustave Eiffel
17, avenue Gutenberg
Bussy St. Georges
F-77607 Marne la Vallée Cedex
Telephone: +33 164 766 120
Fax: +33 164 766 161
Board of Management:
– Jean-Pierre Lajarige
– Gilles de Tomasi

Germany

Klöckner Stahl- und
Metallhandel GmbH
Neudorfer Str. 3–5
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Telephone: +49 203 307-0
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Board of Management:
– Horst Werthmanns (Spokesman)
– Dr. Oliver Falk
– Johannes Nonn

Great Britain

ASD plc.
Valley Farm Road
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GB-Leeds LS10 1SD
Telephone: +44 113 254 0711
Fax: +44 113 254 1314
Board of Management:
– Scott MacDonald (Spokesman)
– Martin Joyce

Klöckner Metal Services Ltd.
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Telephone: +44 113 254 0711
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Board of Management:
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– John Iplady

Armstrong Steel Ltd.
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Board of Management:
– Scott MacDonald (Spokesman)
– Ian Beveridge

Italy

Klöckner Commerciale S.p.a
Via Strà 170
I-37030 Colognola ai Colli (VR)
Telephone: +39 045 615 9011
Fax: +39 045 615 9040
Board of Management:
– Susanne Peiricks

Klöckner Aluminium S.r.l.
Via Quasimodo, 28
I-20025 Legnano (MI)
Telephone: +39 0331 478 111
Fax: +39 0331 478 206
Board of Management:
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Netherlands

ODS B.V.
Donk 6
NL-2991 LE Barendrecht
Telephone: +31 180 640911
Fax: +31 180 640275
Board of Management:
– Henk de Hullu (Spokesman)
– Oliver Bosse
– Landry Verbeke

Aluminium Verkoop Zuid B.V.
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NL-5683 CR Best
Telephone: +31 499 374 050
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Board of Management:
– Rinus Terhoeve (Spokesman)
– Albert Golz

Smits Rolluiken en Zonwering B.V.
De Hork 11
NL-5431 NS Cuijk
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Board of Management:
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– Albert Golz

Spain

Comercial de Laminados S.A.
Paseo de la Castellana 135, Pta 13
E-28046 Madrid
Telephone: +34 91 449 2370
Fax: +34 91 570 7286
Board of Management:
– Jorge Farrás Moirón (Spokesman)
– Werner Rick

Switzerland

Debrunner Koenig Holding AG
Hinterlauben 8
CH-9004 St. Gallen
Telephone: +41 71 2272 900
Fax: +41 71 2272 988
Board of Management:
– Dr. Wilfried Rutz

USA

Namasco Corporation
Corporate Headquarters
5775-C Glenridge Drive
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USA-Atlanta, GA 30328
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Board of Management:
– Barney O'Brien